REVITALIZE

Youngstown Neighborhood Development Corporation

January - March 2019
<table>
<thead>
<tr>
<th>Topic</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Funders</td>
<td>4</td>
</tr>
<tr>
<td>Team Members</td>
<td>5</td>
</tr>
<tr>
<td>Revitalization Review</td>
<td>6</td>
</tr>
<tr>
<td>Publications &amp; Media</td>
<td>8</td>
</tr>
<tr>
<td>New Funding &amp; Awards</td>
<td>9</td>
</tr>
<tr>
<td>Events</td>
<td>10</td>
</tr>
<tr>
<td>New Team Members</td>
<td>11</td>
</tr>
<tr>
<td>Community Workdays</td>
<td>12</td>
</tr>
<tr>
<td>Neighborhood Organizing</td>
<td>14</td>
</tr>
<tr>
<td>Limited Repair</td>
<td>16</td>
</tr>
<tr>
<td>Acquisition &amp; Rehabilitation</td>
<td>18</td>
</tr>
<tr>
<td>Homeownership</td>
<td>21</td>
</tr>
<tr>
<td>Neighborhood Stabilization</td>
<td>22</td>
</tr>
<tr>
<td>Healthy Eating</td>
<td>23</td>
</tr>
<tr>
<td>Financial Statements</td>
<td>24</td>
</tr>
</tbody>
</table>
Funders

CORE FUNDERS:

The Raymond John Wean Foundation
City of Youngstown

PROGRAM INVESTORS:

AmeriCorps National Civilian Community Corps
Bernard and Elaine Soss Family Charitable Trust
Centers for Disease Control, Youth Violence Prevention
Chemical Bank
Citizens Bank
City of Youngstown City Council Discretionary Funds
City of Youngstown, Communityx Development Block Grant
City of Youngstown, HOME Investment Partnership
City of Youngstown Planning
Community Foundation of the Mahoning Valley
Dominion Community Impact Award
Fannie Mae
Farmers National Bank
FHLB of Indianapolis Neighborhood Improvement Program
FHLB of Pittsburgh
Fibus Family Foundation
Finance Fund
First National Bank Community Foundation
Florence Simon Beecher Foundation
Frank and Pearl Gelbman Foundation
Freddie Mac
Garden Club of Youngstown
Healthpath Foundation
Home Depot Foundation
Home Savings Charitable Foundation
HUD Comprehensive Housing Counseling Grant
Invest Health
J. Ford Crandall Memorial Foundation

James and Coralie Centofanti Charitable Foundation
John and Denise York Foundation
John D. Finnegan Foundation
John F. and Loretta Hynes Foundation
Mahoning County Land Reutilization Corporation
Mahoning County Lead Hazard and Healthy Homes
Mercy Health Foundation
OCDC Microenterprise Grant
Ohio Department of Transportation
Ohio Housing Finance Agency
PNC Foundation
Pollock Personal Foundation
Robert H. Reakirt Foundation
Safe Routes to School National Partnership
Schwebel Family Foundation
Senator Maurice and Florence Lipscher Charitable Fund
ServeOhio
ShellPoint Partners, LLC
The Huntington Foundation
The Youngstown Foundation
Thomases Family Endowment of the Youngstown Area Jewish Federation
United Way of Youngstown and the Mahoning Valley
US Department of Agriculture Food Insecurity Nutrition Incentive Grant
US Department of Justice Innovations in Community-Based Crime Reduction
Walter and Caroline Watson Foundation
Ward Beecher Foundation
Wells Fargo Housing Foundation
Western Reserve Health Foundation
William Swanston Charitable Fund
BOARD OF DIRECTORS:
Atty. Thomas Hull, President
Ms. Dollaine Holmes, Vice President
Ms. Mary Danus, Treasurer
Ms. Marguerite Douglas, Secretary
Mr. Steve Avery
Ms. Julius Bennett
Ms. Rosetta Carter
Mr. Eric Holm
Ms. June Johnson
Mr. Phil Kidd
Mr. Dominic Marchionda

AMERICORPS REVITALIZE:
Sean McRae
Trey Roller

FULL TIME:
Ian Beniston, AICP, HDFP, Executive Director
Tiffany Sokol, HDFP, Housing Director
Jack Daugherty, AICP, HDFP, Neighborhood Stabilization Director
Tom Hetrick, Neighborhood Planner
Liz Ifill, Office Manager
Tammi Neuscheler, Housing Client Manager
Leah Ifft, Housing Program Assistant
B’anca Littlejohn, Housing Program Assistant
David Tamulonis, Marketing Coordinator & Rental Property Manager
Michael Luehrs, Construction Project Assistant
Tom Morrison, Construction Team Member
Mike Ondo, Construction Team Member
Joshua Potkay, Construction Team Member
Nat Stipcianos, Construction Team Member
Patrick Willis, Construction Team Member
Dontae Madison, Grass Cutting & Clean Up Team Member
Jordan Wolfe, Neighborhood Organizer

PART TIME:
Anika Jacobs-Green, Neighborhood Organizer
Linda Stouffer, Housekeeping Team Member
### Revitalization Review

<table>
<thead>
<tr>
<th>Volunteers</th>
<th>Cubic Yards of Debris Cleared</th>
</tr>
</thead>
<tbody>
<tr>
<td>49</td>
<td>575</td>
</tr>
<tr>
<td>196</td>
<td>196</td>
</tr>
<tr>
<td>5,585</td>
<td>5,585</td>
</tr>
<tr>
<td>219</td>
<td>219</td>
</tr>
</tbody>
</table>

- Volunteer Hours
- Linear Feet of Sidewalk Scraped
- Tires Removed
Revitalization Review

Vacant Units Rehabilitated
3

Housing Counseling Clients
79

AmeriCorps NCCC Team Members
11

Homeowners Created
21

Owner-Occupied Repairs
3
• Partnership Aimed at Youngstown Blight - WFMJ
• Congressman Tim Ryan Announces Youngstown Neighborhood Development Corporation and AmeriCorps Partnership - TimRyan.house.gov
• Groups Will Attack Vacant Home Problem in Youngstown - The Vindicator
• US Rep. Tim Ryan Announces YNDC, AmeriCorps Partnership - The Vindicator
• YNDC, NCCC Team Up - The Vindicator
• Anti-Violence Blitz on South Side Shows Signs of Success
• Opportunity Zones a New Tool for Development Agencies - The Business Journal
• Youngstown's North Side Perking Up, Surprising Some - The Vindicator
• Chamber Reports Projects in Region Total $173M in 2018 - The Business Journal
• Thanks to Many, Y'town Loses 'Arson Capital' Stain - The Vindicator
• METRO DIGEST - Fiery crash at Cafe 422 - The Vindicator
• Is Youngstown Really a Food Desert or is There Another Reason People aren't Buying Produce? - WKBN
• Powerstown Block Watch meeting is Thursday - The Vindicator
• Youngstown Council Cracking Down on Predatory Land Contracts - The Vindicator
• Youngstown Council OKs Law to Prevent Predatory Land Contracts - WKBN
• Youngstown Passes Legislation to Protect Against Predatory Land Contracts - WFMJ
• TNP Builds Better Warren at Its New Home - The Business Journal
• Inspiring Minds Widens Its Reach - The Business Journal
• Lawmakers Join on Bill to Curb Land Contracts - The Business Journal
• PNC Bank Invests in Technology, Its Communities - The Business Journal
• Valley Lawmakers, Youngstown Council Search for Ways to Stop Predatory Land Contracts - WFMJ
• WRPA Anticipates Major Announcements Soon - The Business Journal
• U.S. Conference of Mayors Announce Community WINS Grant - Smart & Resilient Cities
• U.S. Conference of Mayors, Wells Fargo Announce 2019 CommunityWINS® Grant Program - AP News
• Stambaugh to Mark School Choice Week - The Vindicator
• Continue the March Toward Justice Started by MLK Jr. - The Vindicator
• Assets, Mission of YNDC Expand - The Vindicator
• Adi, Krish, TJX and the 2018 Vindy - The Vindicator
• Glenwood Business Center Among YNDC’s 2018 Highlights - The Business Journal
• Rulli Takes Business Lessons to Ohio Senate - The Business Journal
• Youngstown Council Delays Proposal on Land Contracts to Include Stronger Language - The Vindicator
• Youngstown Council Sends Land Contract Proposal Back to Planning Committee - WKBN
• Wean Foundation Announces $226K in Grants - The Business Journal
• Wean Foundation Community Investment Grants Totaled $226,383 - The Vindicator
• Kidd Will Always Defend Youngstown - The Vindicator
• Two Valley Organizations Earn Dominion Community Impact Awards - WFMJ
• Dominion Energy Awards $110,000 in Ohio Community Impact Award Grants - Oil and Gas 360
• YNDC Earns Dominion Community Impact Award - The Vindicator
• YNDC, TNP Win Awards from Dominion Energy - The Business Journal
• Dominion Gives $110,000 in Grants - Akron Beacon Journal
• YNDC Renovates its 100th Home - The Vindicator
• Ramp Closing Monday - The Vindicator
• YNDC Releases Study on Youngstown Neighborhood Stability - WFMJ
YNDC QUARTER 1, 2019 GRANT AWARDS

- The Raymond John Wean Foundation - $550,000
- J. Ford Crandall Memorial Foundation - $14,477
- First National Bank Community Foundation - $10,000
- Farmers National Bank - $5,000
- Fibus Family Foundation - $5,000
- Dominion Community Impact Award - $1,500
- Garden Club of Youngstown - $1,500
- ServeOhio - $1,000
- Bernard and Elaine Soss Family Charitable Trust - $1,000

Thank you to all our funders for their generous contributions to the revitalization of Youngstown's neighborhoods!
B’anca Littlejohn is a Housing Program Assistant for the Youngstown Neighborhood Development Corporation. Under the supervision of the Housing Director, B’anca collaborates with a team of professional staff to manage all administrative tasks related to Housing Programming, including phone calls, paperwork, filing, and grant management. Prior to working at YNDC B’anca spent years working in healthcare and customer service. B’anca holds a certificate and Associates degree in Business Management from Eastern Gateway Community College. B’anca resides in Youngstown, Ohio and in her spare time enjoys spending time with her family.

Jordan Wolfe is a Neighborhood Organizer for the Youngstown Neighborhood Development Corporation. Under the direction of the Neighborhood Planner, Jordan collaborates with the YNDC team to coordinate grassroots neighborhood organizing campaigns related to safety and blight, works with residents to facilitate community workdays and positive events, and identifies and develops neighborhood leaders.

Trey Roller is an AmeriCorps REVITALIZE Team Member at YNDC. Under the general supervision of the Neighborhood Stabilization Director, Trey collaborates with a team of professional and labor staff to perform basic construction and landscaping to improve the quality of life in strategic Youngstown neighborhoods.
Volunteers Clean Up Newport Neighborhood at Two Community Workdays

On Saturday, February 16, thirty volunteers helped clean up vacant properties at a Newport Neighborhood Workday. Neighborhood residents, along with volunteers from YSUscape and the YSU Honors College removed 18 illegally-dumped tires, 40 cubic yards of brush and debris, installed 13 LED security lights, reclaimed 250 linear feet of sidewalk, and secured one vacant home. We would like to thank all the volunteers for their hard work and Sixth Ward Councilwoman Anita Davis, who attended and spoke with volunteers and expressed her gratitude for the progress being made in the Newport Neighborhood. We would also like to thank to Mocha House for graciously supplying coffee and hot chocolate for the volunteers. On Saturday, March 16, nineteen volunteers helped clean up vacant properties along Ravenwood Avenue at a Newport Neighborhood Workday. Volunteers from Flying High, NEOMED Physicians for Social Responsibility, YSU Journalism, and YSU Honors Communications joined YNDC and the AmeriCorps NCCC Oak 3 Team to help remove 20 cubic yards of debris and 9 illegally-dumped tires from vacant lots. The group also reclaimed 430 linear feet of sidewalks to make them pedestrian-safe.
Neighborhood Organizing

**ACTION Housing Task Force Begins Work to Address Slumlords**

On Tuesday, March 12, 65 members of the ACTION Housing Task Force met at Martin Luther Lutheran Church. The ACTION Housing Task Force is a diverse group of Youngstown residents and faith leaders coming together to ensure all people in Youngstown and the Mahoning Valley have safe, fair, and quality housing. At the Task Force meeting members discussed progress to date in the predatory land contract campaign, reviewed housing quality and rental data, began developing a campaign to hold slumlords accountable, and selected a campaign team to lead the slumlord campaign.

**Youngstown City Council Passes Ordinance to Regulate Land Installment Contracts**

On Wednesday, February 6, 2019, more than 100 members of ACTION were in attendance as Youngstown City Council unanimously passed an ordinance to regulate land contracts in the City of Youngstown. Some highlights of the ordinance include: the requirement to obtain a Certificate of Code Compliance to ensure the property is compliant with city housing code, a requirement to disclose the value of the property by providing a statement with the Mahoning County Auditor’s value, a requirement to provide evidence of title, a requirement to provide biannual statements, and remedies for vendees to seek damages and relief. Many thanks to Youngstown City Council, Mayor Brown, ACTION, all stakeholder groups, and residents that have been a part of this process.
Mahoning Valley State Representatives and Senators Announce Bipartisan Work to Address Predatory Land Contracts in the State of Ohio


ACTION Meets with State Representatives Lepore-Hagan and Manning and State Senator Rulli to Discuss Predatory Land Contracts

On Monday, January 28, members of ACTION had a productive meeting with State Representative Michele LePore Hagan, State Representative Don Manning, and State Senator Michael Rulli to discuss the issue of predatory land contracts in Youngstown and the Mahoning Valley. The meeting included discussion of the volume of land contracts, components of predatory land contracts, and possible solutions moving forward. ACTION is a membership organization composed of multiple church and community organization members in Youngstown and the Mahoning Valley. YNDC is a member of ACTION.
YNDC Participates in Gamaliel Weeklong National Leadership Training in Villa Maria, PA, sponsored by ACTION

Members of YNDC’s team, leaders of multiple neighborhood organizations, and faith leaders from ACTION participated in a seven-day, intensive training on leadership and neighborhood organizing hosted by Gamaliel, a nationally-renowned community organizing network. Team members worked to build clarity around their self-interest, learned how to conduct effective one-to-one and public meetings, and learned how build power by organizing both people and resources to achieve community objectives. The training was sponsored by ACTION, a coalition of congregations and community organizations, of which YNDC is a member, working to address social justice issues affecting our neighborhoods.
YNDC’s limited-repair program for the 2018-2019 grant period is in progress. Twenty projects will be completed throughout the City of Youngstown this year. YNDC has completed 13 limited-repair projects to date, 3 of which were completed this quarter, with 7 additional projects in progress. The program is funded with CDBG funds from the City of Youngstown and funds from United Way of Youngstown and the Mahoning Valley.

Additionally, YNDC will complete 13 owner-occupied full rehab projects throughout the city. YNDC has completed 1 owner-occupied projects to date with 11 additional projects underway. The program is funded with HOME funds from the City of Youngstown.
1720 Glenwood
Before

Before

After

After

**ACQUISITION**
- 770 Old Furnace
- 948/950 Canfield
- 3425 Risher
- 4230 Helena

**IN PROGRESS**
- 117 Duncan
- 347 Mistletoe
- 770 Old Furnace
- 948/950 Canfield
- 3425 Risher

**COMPLETED**
- 1228 Aberdeen - SOLD
- 1720 Glenwood - RENTED
- 4202 Rush - PENDING
Homeownership

New Clients Enrolled in Housing Counseling

Homes Purchased by Housing Counseling Clients

Total Housing Counseling Clients Served

79

20

149
AmeriCorps NCCC Oak 3 Team Arrives in Youngstown to REVITALIZE!

On Tuesday, March 12, AmeriCorps National Civilian Community Corps (NCCC) team Oak 3 arrived in Youngstown to complete neighborhood improvement projects with YNDC and other partners. The team is composed of Team Leader Ramon Hilliard, Lynzia Baca, Daniel Coman, Nicole Hertle, Ashlyn Lutz, Matthew Owens, Luke Robbins, Travis Simmions, Hannah Stephens, Brittany Sykes, and Yasith Yasanayake. The team will be cleaning up vacant property in the Newport neighborhood, cleaning out vacant homes in preparation for property revitalization, and assist community partners with improvement projects.
Produce Perks SNAP Double Up Expands to Four Save-A-Lot Grocery Stores

The Produce Perks SNAP Double Up program has expanded to four Save-A-Lot grocery stores -- South Avenue, Lincoln Knolls, Gypsy Lane, and Warren. The Produce Perks SNAP Double Up program provides up to $10 per day in fresh fruits and vegetables to SNAP/EBT recipients who make an equivalent purchase of fresh produce using their SNAP/EBT benefits. Produce Perks is already offered at three Sparkle grocery stores -- Cornersburg, South Avenue, and Warren -- as well as Cultivate Co-op Cafe on Elm Street in Youngstown, and three farmers markets during the summer. Through February 2019, $5,042.75 in DoubleUp vouchers have been used at these locations.
## UNAUDITED STATEMENT OF FINANCIAL POSITION

**January 1 - March 31, 2019**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>UNAUDITED 3/31/2019 TOTAL</th>
<th>UNAUDITED 3/31/2018 TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>CASH &amp; CASH EQUIVALENTS</td>
<td>$861,383.25</td>
<td>$1,003,385.07</td>
</tr>
<tr>
<td>ACCOUNTS RECEIVABLE</td>
<td>$2,536.47</td>
<td>$1,683.00</td>
</tr>
<tr>
<td>OTHER CURRENT ASSETS</td>
<td>$189,085.18</td>
<td>$275,870.44</td>
</tr>
<tr>
<td>FIXED ASSETS</td>
<td>$2,376,714.32</td>
<td>$1,630,223.24</td>
</tr>
<tr>
<td>OTHER ASSETS</td>
<td>$1,355,296.80</td>
<td>$1,343,745.10</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$4,785,016.30</strong></td>
<td><strong>$4,254,906.85</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES &amp; EQUITY</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL LIABILITIES</td>
<td>$1,726,772.34</td>
<td>$1,375,302.81</td>
</tr>
<tr>
<td>TOTAL EQUITY</td>
<td>$3,058,243.69</td>
<td>$2,879,604.04</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES &amp; EQUITY</strong></td>
<td><strong>$4,785,016.03</strong></td>
<td><strong>$4,254,906.85</strong></td>
</tr>
</tbody>
</table>

*3/31/19 Unearned Grants Receivable - $3,467,967.80

## UNAUDITED STATEMENT OF FINANCIAL INCOME & EXPENSES

**January 1 - March 31, 2019**

<table>
<thead>
<tr>
<th>INCOME</th>
<th>UNAUDITED 3/31/2019 TOTAL</th>
<th>UNAUDITED 3/31/2018 TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>FOUNDATION AND BANKS</td>
<td>$67,332.00</td>
<td>$165,945.00</td>
</tr>
<tr>
<td>DIRECT PUBLIC SUPPORT</td>
<td>$473.53</td>
<td>$549.55</td>
</tr>
<tr>
<td>GOVERNMENT GRANTS &amp; CONTRACTS</td>
<td>$792,233.94</td>
<td>$809,984.19</td>
</tr>
<tr>
<td>INVESTMENTS</td>
<td>$2,332.86</td>
<td>$930.27</td>
</tr>
<tr>
<td>OTHER INCOME</td>
<td>$5,123.98</td>
<td>$6,914.94</td>
</tr>
<tr>
<td>PROGRAM INCOME</td>
<td>$99,657.18</td>
<td>$160,240.54</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>$967,153.49</strong></td>
<td><strong>$1,144,564.49</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>PAYROLL</td>
<td>$31,815.01</td>
<td>$34,834.45</td>
</tr>
<tr>
<td>PAYROLL EXPENSES</td>
<td>$3,239.78</td>
<td>$3,053.73</td>
</tr>
<tr>
<td>FACILITIES &amp; EQUIPMENT</td>
<td>$19,794.52</td>
<td>$5,385.12</td>
</tr>
<tr>
<td>OPERATIONS</td>
<td>$18,072.82</td>
<td>$13,190.14</td>
</tr>
<tr>
<td>INSURANCE &amp; BENEFITS</td>
<td>$0.00</td>
<td>$11,982.55</td>
</tr>
<tr>
<td>MEETINGS</td>
<td>$250.99</td>
<td>$342.09</td>
</tr>
<tr>
<td>CONTRACT SERVICES</td>
<td>$21,939.98</td>
<td>$17,409.99</td>
</tr>
<tr>
<td>CONFERENCES &amp; SEMINARS</td>
<td>$232.97</td>
<td>$1,689.33</td>
</tr>
<tr>
<td>PROGRAM EXPENSE</td>
<td>$417,017.57</td>
<td>$396,464.71</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$512,363.64</strong></td>
<td><strong>$484,352.11</strong></td>
</tr>
<tr>
<td><strong>NET INCOME</strong></td>
<td><strong>$454,789.85</strong></td>
<td><strong>$660,212.38</strong></td>
</tr>
</tbody>
</table>